## Reliance Communications Limited website: www.rcom.co.in Regd. Office : H Block, 1st Floor , Dhirubhai Ambani Knowledge City, Navi Mumbai 400710 CIN - L45309MH2004 PLC147531 Unaudited Financial Results (Consolidated) for the Quarter and Half year ended September 30, 2016

| (₹ in C    |  |               |           |           |                 |           |  |
|------------|--|---------------|-----------|-----------|-----------------|-----------|--|
|            | Particulars  | Quarter ended |           |           | Half year ended |           |  |
| Sr.<br>No. |  | 30-Sep-16     | 30-Jun-16 | 30-Sep-15 | 30-Sep-16       | 30-Sep-15 |  |
| 110.       |  | Unaudited     | Unaudited | Unaudited | Unaudited       | Unaudited |  |
| 1          | Income from operations   |               |           |           |                 |           |  |
|            | (a) Net Income from Operations   | 5,090         | 5,247     | 5,267     | 10,337          | 10,724    |  |
|            | (b) Other Operating Income   | 10            | 12        | 64        | 22              | 128       |  |
|            | Total Income from Operations (net)   | 5,100         | 5,259     | 5,331     | 10,359          | 10,852    |  |
| 2          | Expenses   |               |           |           |                 |           |  |
|            | (a) Access Charges   | 786           | 766       | 607       | 1,552           | 1,252     |  |
|            | (b) License Fee  | 184           | 206       | 236       | 390             | 511       |  |
|            | (c) Employee Cost  | 283           | 303       | 271       | 586             | 530       |  |
|            |  |               |           |           |                 |           |  |
|            | (d) Depreciation and Amortisation  | 833           | 830       | 956       | 1,663           | 2,138     |  |
|            | (e) Other Expenses   | 2,347         | 2,526     | 2,453     | 4,873           | 4,947     |  |
|            | Total Expenses   | 4,433         | 4,631     | 4,523     | 9,064           | 9,378     |  |
| 3          | Profit from Operations before Other Income,  | 667           | 628       | 808       | 1,295           | 1,474     |  |
| 4          | Finance Costs, Exceptional Items and Tax (1 - 2)   | 10            | 400       | 20        | 4.4.4           | 04        |  |
| 4          | Other Income Profit from Ordinary activities before Finance  | 42            | 102       | 32        | 144             | 81        |  |
| -          | Costs , Exceptional Items and Tax (3 + 4)  | 709           | 730       | 840       | 1,439           | 1,555     |  |
| 6          | Finance Costs  | 825           | 795       | 717       | 1,620           | 1,434     |  |
| 7          | Profit / (Loss) from Ordinary activities after<br>Finance Costs but before Exceptional Items and<br>Tax (5 - 6)                | (116)         | (65)      | 123       | (181)           | 121       |  |
| 8          | Exceptional Items  | -             | -         | -         | -               | -         |  |
| 9          | Profit / (Loss) from Ordinary Activities before<br>Tax and Share in Profit / (Loss) of Joint Venture<br>and Associates (7 - 8) | (116)         | (65)      | 123       | (181)           | 121       |  |
| 10         | Tax Expenses (net)   | (177)         | (154)     | (79)      | (331)           | (144)     |  |
| 11         | Net Profit from ordinary Activities after Tax (9 - 10)   | 61            | 89        | 202       | 150             | 265       |  |
| 12         | Share of (Profit) / Loss of Associates   | (1)           | (1)       | (1)       | (2)             | (1)       |  |
| 13         | Non Controlling Interest   | 23            | 36        | 8         | 59              | 20        |  |
| 14         | Net Profit after Taxes and Non Controlling<br>Interest (11 - 12 - 13)  | 39            | 54        | 195       | 93              | 246       |  |
| 15         | Other Comprehensive Income (net of tax)  | (11)          | 90        | 177       | 79              | 258       |  |
| 16         | Total Comprehensive Income (14 + 15)   | 28            | 144       | 372       | 172             | 504       |  |
| 17         | Paid-up Equity Share Capital (Face Value of Rs. 5 each)  | 1,244         | 1,244     | 1,244     | 1,244           | 1,244     |  |
| 18         | Earnings per Share (EPS) (not annualised)  |               |           |           |                 |           |  |
|            | - Basic (Rs.)  | 0.15          | 0.22      | 0.78      | 0.37            | 0.99      |  |
|            | - Diluted (Rs.)  | 0.15          | 0.22      | 0.78      | 0.37            | 0.99      |  |
| 19         | Debt Equity Ratio (Refer Note 11)  |               |           |           | 1.45            | 1.34      |  |
| 20         | Debt Service Coverage Ratio (DSCR) (Refer Note 11)   |               |           |           | 0.65            | 1.12      |  |
| 21         | Interest Service Coverage Ratio (ISCR) (Refer Note 11)   |               |           |           | 2.33            | 3.13      |  |

| <u> </u> | ent wise Revenue, Results , Segment Assets and                    | (₹ in Crore ) |           |           |                 |           |
|----------|---|---------------|-----------|-----------|-----------------|-----------|
| Sr.      | Particulars   | Quarter ended |           |           | Half year ended |           |
| No.      |   | 30-Sep-16     | 30-Jun-16 | 30-Sep-15 | 30-Sep-16       | 30-Sep-15 |
|          |   | Unaudited     | Unaudited | Unaudited | Unaudited       | Unaudited |
| 1        | Segment Revenue   |               |           |           |                 |           |
|          | (a) India Operation   | 4,488         | 4,693     | 4,711     | 9,181           | 9,523     |
|          | (b) Global Operation  | 1,089         | 1,185     | 1,060     | 2,274           | 2,185     |
|          | Total   | 5,577         | 5,878     | 5,771     | 11,455          | 11,708    |
|          | Less: Inter segment revenue                                       | (435)         | (517)     | (408)     | (952)           | (775)     |
|          | Income from Operations  | 5,142         | 5,361     | 5,363     | 10,503          | 10,933    |
| 2        | Segment Results   |               |           |           |                 |           |
|          | Profit / (Loss) before Tax and Finance Cost from each segment     |               |           |           |                 |           |
|          | (a) India Operation   | 611           | 671       | 789       | 1,282           | 1,616     |
|          | (b) Global Operation  | 98            | 59        | 51        | 157             | (61)      |
|          | Total   | 709           | 730       | 840       | 1,439           | 1,555     |
|          | Add : Unallocable Revenue   | -             | -         | -         | -               | -         |
|          | Less : Finance Costs (net)  | 825           | 795       | 717       | 1,620           | 1,434     |
|          | Less : Exceptional Items  | -             | -         | -         | -               | -         |
|          | Total Profit before Tax and share in Profit / (Loss) of Associate | (116)         | (65)      | 123       | (181)           | 121       |
| 3        | Segment Assets  |               |           |           |                 | -         |
| 5        | a) India Operation  | 85,166        | 85,876    | 81,845    | 85,166          | 81,845    |
|          | b) Global Operation   | 12,285        | 13,065    | 12,711    | 12,285          | 12,711    |
|          | c) Others/ Unallocable (net of Eliminations)                      | 3,945         | 3,724     | 3,106     | 3,945           | 3,106     |
|          | Total   | 101,396       | 102,665   | 97,662    | 101,396         | 97,662    |
| 4        | Segment Liabilities   |               |           |           |                 |           |
|          | a) India Operation  | 17,350        | 18,595    | 15,137    | 17,350          | 15,137    |
|          | b) Global Operation   | 6,231         | 6,661     | 6,599     | 6,231           | 6,599     |
|          | c) Others/ Unallocable (net of Eliminations)                      | 2,277         | 2,096     | 1,922     | 2,277           | 1,922     |
|          | Total   | 25,858        | 27,352    | 23,658    | 25,858          | 23,658    |

| Con | nsolidated Statement of Assets and Liabilities      | (₹ in Crore ) |
|-----|---|---------------|
|     |   | As at         |
|     | Particulars   | 30-Sep-16     |
|     |   | Unaudited     |
| A   | ASSETS  |               |
| 1   | Non-Current Assets                                  | 45.000        |
|     | (a) Property, Plant and Equipment                   | 45,886        |
|     | (b) Capital Work in Progress                        | 3,542         |
|     | (c) Investment Property                             | 4,407         |
|     | (d) Goodwill<br>(e) Other Intangible Assets         | 18,932        |
|     | (f) Intangible Assets under Development             | 869           |
|     | (g) Financial Assets                                | 000           |
|     | (i) Investments                                     | 105           |
|     | (ii) Other Financial Assets                         | 15            |
|     | (h) Deferred Tax Asset (net)                        | 2,732         |
|     | (i) Income Tax Asset (net)                          | 1,124         |
|     | (j) Other Non Current Assets                        | 7,915         |
|     | Sub-total Non-Current Assets                        | 85,530        |
| 2   | Current Assets                                      | ,             |
|     | (a) Inventories                                     | 152           |
|     | (b) Financial Assets                                |               |
|     | (i) Investments                                     | 673           |
|     | (ii) Trade Receivables                              | 4,467         |
|     | (iii) Cash and Cash Equivalents                     | 976           |
|     | (iv) Bank Balances other than (iii) above           | 188           |
|     | (v) Other Financial Assets                          | 459           |
|     | (c) Other Current Assets                            | 8,951         |
|     | Sub-total - Current Assets                          | 15,866        |
|     | Total Assets  | 101,396       |
| В   | EQUITY AND LIABILITIES                              |               |
| 1   | Equity  |               |
|     | (a) Equity Share Capital                            | 1,244         |
|     | (b) Other Equity                                    | 29,408        |
|     | Equity Attributable to Shareholders                 | 30,652        |
|     | Non-Controlling Interest                            | 339           |
|     | Total Equity  | 30,991        |
|     |   |               |
| 2   | Non-Current Liabilities                             |               |
|     | (a) Financial Liabilities                           | 27 206        |
|     | (i) Borrowings<br>(ii) Deferred Payment Liablities  | 27,206        |
|     | (ii) Other Financial Liabilities                    | 646           |
|     | (iii) Other Financial Liabilities<br>(b) Provisions | 426           |
|     | (c) Deferred Tax Liabilities (net)                  | 3,762         |
|     | (d) Other Non-Current Liabilities                   | 4,740         |
|     | Sub-total Non-Current Liabilities                   | 40,075        |
| 3   | Current Liabilities                                 |               |
| -   | (a) Financial Liabilities                           |               |
|     | (i) Borrowings                                      | 5,165         |
|     | (ii) Trade Payables                                 | 6,357         |
|     | (iii) Other Financial Liabilities                   | 13,439        |
|     | (b) Other Current Liabilities                       | 4,095         |
|     | (c) Income Tax Liabilities (net)                    | 45            |
|     | (d) Provisions                                      | 1,229         |
|     | Sub-total - Current Liabilities                     | 30,330        |
|     | Total Equity and Liabilities                        | 101,396       |

## Notes

- 1. Figures of the previous period have been regrouped and reclassified, wherever required.
- 2. Pursuant to the Schemes of Arrangement ("the Schemes") sanctioned by the Hon'ble High Court of Judicature at Bombay, exchange variation on account of changes in exchange rates including amortisation of the balance in "Foreign Currency Monetary Item Translation Difference Account (FCMITDA)" and depreciation consequent to addition of exchange differences to the cost of capitalised assets aggregating to ₹ 200 crore and ₹ 438 crore during the guarter and half year ended September 30, 2016 respectively, are withdrawable from General Reserve. These withdrawable items are not considered in the accounts for the guarter and half year ended on September 30, 2016 and consequently, no withdrawal has been made. The necessary effects, if any, will be carried out at the year end. This matter has been referred to by the Auditors in their Limited Review Report. Consequently, reported Other Equity, Current Liabilities, Property, Plant and Equipment and Current Assets would have been ₹ 29,146 crore, ₹ 30,341 crore, ₹ 45,630 crore and ₹ 15,871 crore respectively as at September 30, 2016. The Company has, as permitted under the said Schemes, adjusted additional depreciation and amortisation of ₹ 208 crore and ₹ 465 crore, arising on fair value of the assets, for the quarter and half year ended on September 30, 2016 respectively by withdrawing an equivalent amount from General Reserve.
  - 3. The Scheme of Arrangement between the Company (the Transferee Company) and Sistema Shyam Teleservices Limited (the Transferor Company) for demerger of Telecom Business Undertaking into the Company has been approved by the Hon'ble High Courts of Rajasthan and Bombay on September 30, 2016 and October 7, 2016 respectively. Further, the Scheme of Arrangement between Reliance Telecom Limited, a wholly owned subsidiary (the Transferor Company) and the Company for demerger of Telecom Undertaking comprising of 5 License Service Areas into the Company has been approved by the Hon'ble High Court of Bombay on October 27, 2016. The effects shall be considered when the aforesaid Schemes become effective upon compliance of certain conditions precedent specified therein.
  - 4. Pursuant to the provisions of Regulation 37 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. CIR/CFD/CMD/16/2015 dated November 30, 2015, the Company has filed on October 17, 2016 with BSE Limited and National Stock Exchange of India Limited the Scheme of Arrangement ("Scheme"), which provides inter alia for demerger of the Wireless Business Undertaking of the Company and Reliance Telecom Limited (RTL), a Subsidiary of the Company into Aircel Limited (AL) and its subsidiary, Dishnet Wireless Limited (DWL) on the basis that pursuant to the Scheme, the Company would hold 50% ownership interest in AL.
  - 5. The Company has adopted Indian Accounting Standard (Ind AS) from April 1, 2016 with a transition date of April 1, 2015. The figures for the quarter and half year ended September 30, 2015 have also been converted as per Ind AS, which have not been subject to limited review or audit. However, the management has exercised necessary due diligence to ensure that the comparable financial results are correctly stated.

a. Reconciliation and explanatory notes for the effects of the transition on Statement of Profit and Loss for the quarter and half year ended September 30, 2015 as previously reported and as per Ind AS are as follows:

|     |   | Amo<br>(₹ in o                            | Refer<br>Note                               |       |
|-----|---|---|---|-------|
| Sr. | Adjustments to Increase/ (Decrease)<br>in Net Profit          | Quarter<br>ended<br>September<br>30, 2015 | Half year<br>ended<br>September<br>30, 2015 | below |
| 1   | Net profit as previously reported as per<br>Indian GAAP       | 156                                       | 333   |       |
| 2   | Restatement of Revenue  | 7   | 35  | b     |
| 3   | Impact on Depreciation  | (32)                                      | (241)                                       | С     |
| 4   | Fair Valuation impact of Financial Instruments                | (6)                                       | (19)  | d     |
| 5   | Deferred Tax Credit   | 64  | 138   | е     |
| 6   | Others  | 6   | -   |       |
| 7   | Net Profit before Other Comprehensive<br>Income as per Ind AS | 195                                       | 246   |       |

- b. Restatement of Revenue from non cancellable right of use and other revenues, to be recognised over a period of underlying contract of services in line with applicable Ind AS have been reversed on transition date.
- c. Depreciation impact consists of quarter / half year ended for ₹ 22 crore and ₹ 44 crore respectively on account of fair valuation and restatement under Ind AS and for the quarter and half year ended for ₹ 10 crore and ₹ 197 crore respectively on account of Restatement of Revenue.
- d. Fair valuation impact of borrowings, deposits/ advances etc. has been accounted considering net present value on transition date and consequent impact on profitability.
- e. Deferred tax is charged due to following the Balance Sheet approach; and impact arising on account of such changes on transition date.
- f. Other Comprehensive Income also comprises of actuarial gains and losses on employee Benefits, Exchange differences on translation of foreign operations/ subsidiaries and Fair valuation of Investments.
- 6. The listed Redeemable Non Convertible Debentures (NCDs) of the Company aggregating to ₹ 4,625 crore as on September 30, 2016 are secured by way of first pari passu charge on the whole of the movable properties, plant and equipment and Capital Work in Progress, both

present and future, including all insurance contracts relating thereto of the Borrower Group; comprising of the Company and its subsidiary companies namely; Reliance Telecom Limited (RTL), Reliance Infratel Limited (RITL) and Reliance Communications Infrastructure Limited (RCIL). Out of the above, in case of NCDs of ₹ 1,625 crore, the Company has also assigned Telecom Licences, by execution of Tripartite Agreements with Department of Telecommunications (DoT). Further, NCDs of ₹ 500 crore have been secured by pledge of equity shares of RCIL held by the Company and of RTL held by the Company and Reliance Infocomm Infrastructure Limited (RIIL) by execution of the Share Pledge Agreement. The asset cover in case of these NCDs exceeds 100% of the principal amount of the said NCDs.

7. Additional details as required in relation to Non Convertible Debentures (NCDs):

| Nature of Instruments                     | 11.20% NCDs | 11.60% NCDs | 11.25% NCDs   |
|---|-------------|-------------|---|
| Amount outstanding (₹ in crore)           | 3,000       | 500         | 1,125   |
| Previous due date for payment of Interest | 02.11.2016  | 07.02.2016  | 07.11.2016  |
| Whether Interest was paid on the due date | Yes         | Yes         | Yes   |
| Next due date for payment of interest     | 02.12.2016  | 07.02.2017  | 07.12.2016  |
| Credit Rating                             | ICRA BBB+   | CARE A –    | CARE A –  |
| Due Date for Principal Repayment          | 01.03.2019  | 07.02.2017  | ₹ 375 crore<br>on each dates<br>07.02.2017<br>07.02.2018<br>and<br>07.02.2019 |

- 8. Debenture Redemption Reserve (DRR) : ₹ 590 crore as on September 30, 2016.
- 9. Net Worth : ₹ 29,165 crore, as on September 30, 2016.
  - Includes ₹ 751 crore created pursuant to the Scheme of Amalgamation approved by High court, which shall for all regulatory purposes be considered to be part of owned funds/ Networth of the Company.
- 10. The Company is operating with India Operations, Global Operations and Others/ Unallocated segments. Accordingly, segment-wise information has been given. This is in line with the requirement of Ind AS 108 "Operating Segments".
- 11. Formula used for the computation of ratios:
  - i ) Debt Equity Ratio = Debt/ Equity;
  - ii) Debt Service Coverage Ratio (DSCR) = Earnings before depreciation, interest and tax/ (Interest + Principal repayment);

- iii) Interest Service Coverage Ratio (ISCR) = Earnings before depreciation, interest and tax/ (Interest expense).
- 12. The Company has opted to publish consolidated financial results for the financial year 2016-17. Standalone financial results, for the quarter and half year ended September 30, 2016 can be viewed on the website of the Company, National Stock Exchange of India Limited and BSE Limited at www.rcom.co.in, www.nseindia.com and www.bseindia.com respectively.
- 13. Provision for Income Tax for the quarter ended September 30, 2016 is based on the estimate for the full financial year.
- 14. Additional information on standalone basis is as follows:

|                                  |            | Quarter ende | Six months ended |            |            |
|----------------------------------|------------|--------------|------------------|------------|------------|
| Particulars                      | 30-Sept-16 | 30-Jun-16    | 30-Sept-15       | 30-Sept-16 | 30-Sept-15 |
|                                  |            | Unaudited    | Unaudited        |            |            |
| Total Income                     | 2,286      | 2,592        | 2,507            | 4,878      | 5,092      |
| Profit/ (Loss)<br>before tax     | (882)      | (854)        | (683)            | (1,736)    | (1,233)    |
| Total<br>Comprehensive<br>Income | (864)      | (559)        | (361)            | (1,423)    | (592)      |

15. After review by the Audit Committee, the Board of Directors of the Company has approved the above results at their meeting held on November 14, 2016 and the financial results for the Quarter and half year ended September 30, 2016 is subjected to limited review by the Statutory Auditors of the Company.

## For Reliance Communications Limited

(₹ in Crore)

Place: Mumbai Date : November 14, 2016 Anil D. Ambani Chairman